

The Alchemy of Trust: The Creative Act of Designing Trustworthy Socio-Technical Systems

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Trust is recognised as a significant and valuable component of socio-technical systems, facilitating numerous important benefits. Many trust models have been created throughout various streams of literature, describing trust for different stakeholders in different contexts. However, when designing a system with multiple stakeholders in their multiple contexts, how does one decide which trust model(s) to apply? And furthermore, how does one go from selecting a model or models to translating those into design? We review and analyse two prominent trust models, and apply them to the design of a trustworthy socio-technical system, namely virtual research environments. We show that a singular model cannot easily be imported and directly implemented into the design of such a system. We introduce the concept of alchemy as the most apt characterization of a successful design process, illustrating the need for designers to engage with the richness of the trust landscape and creatively experiment with components from multiple models to create the perfect blend for their context. We provide a demonstrative case study illustrating the process through which designers of socio-technical systems can become alchemists of trust.

CCS Concepts: • **Human-centered computing** → **HCI theory, concepts and models**; **Computer supported cooperative work**.

Additional Key Words and Phrases: Trust, Socio-Technical Systems, System Design, Virtual Research Environments, Transdisciplinary Research, Information Systems

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1 INTRODUCTION

Collaboration and decision-making are key aspects of the transdisciplinary research landscape, wherein multiple disciplines and stakeholders seek to address complex and wide-ranging problems. To facilitate said research, fostering (well-placed) trust is essential [99] for facilitating and sustaining collaborative relationships [27, 45, 58, 76, 80, 82, 84] and reducing complexity and managing uncertainty [5, 27, 70, 73, 76, 100]. Yet, trust (and the study of it) is deceptively slippery: it is an intuitive and everyday fact of life [73], yet also *elusive* [14]. ‘Trust’ describes a phenomenon that has a great deal of subtle variance, complexity, and nuance: “scholars tend to mention trust in passing, to allude to it as a fundamental ingredient or lubricant, an unavoidable dimension of social interaction, only to move on to deal with less intractable matters” [40, pp. ix-x]. Similarly, Porter et al. (1975, p.497 as cited in [79, p. 24]) note that trust is “widely talked about, and it is assumed to be good” yet when it comes to “specifying just what it means [...] vagueness creeps

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53 in”. However it is precisely these ‘vague’ and ‘intractable matters’ which designers must contend with if they are to
54 design a trustworthy system.

55 The paper emanates from our research into and experiences of designing a virtual research environment in a
56 transdisciplinary science setting [114]. Virtual research environments [15, 25] (also referred to as digital libraries [116],
57 collaboratories [10, 18] and virtual labs [49]) provide the resources of traditional data repositories alongside additional
58 functionality, including access to software and tools for analysing and presenting data [6, 23, 49] and support for social
59 interactions [4]. In their roles as infrastructures to support grand transdisciplinary challenges [11, 34, 53], these systems
60 must be designed to fit the needs of multiple communities [6] and facilitate multiple kinds of use [23] for present,
61 known users and future, unknown users often distributed geographically, temporally, and disciplinarily [7, 16, 34, 125].

62 Trust has been approached, defined, and modelled in many ways within many disciplines [12, 58, 69, 77, 82, 105, 107,
63 123], yet is typically modelled between actors in the form of interpersonal trust. In our efforts to design a trustworthy
64 socio-technical system there are few specific models or approaches we can look towards [51], conceptual frameworks
65 to follow [41], or specific design principles to draw upon [59]. Moreover, simply knowing the “ingredients of trust does
66 not unlock the recipe for trust” (Parkhe, 1993 as cited in [12, p. 271]). One must, as a designer, creatively adapt existing
67 trust models to successfully design. We found ourselves asking, *if you’re designing a system with multiple stakeholders in
68 their multiple contexts, how do you combine these trust models?* Following this, even when a model has been identified,
69 *how does one go from selecting a model or models to translating those into design?* We contend that in order to effectively
70 design a trustworthy socio-technical system, designers have to become *alchemists of trust*. By this we mean that they
71 must pull together ingredients that when combined produce trust by creatively adapting existing trust models and,
72 further, translating them into practical design.

73 This paper demonstrates the practice of invoking alchemy and provides an overview of our endeavour to design
74 a trustworthy socio-technical system. We review and analyse two models of trust (Sect. 2) applying them to virtual
75 research environments (Sect. 3). We show that each model returns different results, and that we need to think about
76 combining elements of these into an ensemble model. Finally, we discuss the benefits and limitations of this approach
77 (Sect. 4) and conclude with some thoughts on the applicability of alchemy and the translation of models into practice.
78 Our research contributes to matters of trust in the design of socio-technical systems in three ways:

- 86 (1) We draw upon social science and philosophy, providing a clear description and analysis of trust models and their
87 components to afford greater clarity regarding the many relevant considerations when designing trustworthy
88 socio-technical systems.
- 89 (2) We apply these models to our context of virtual research environments, illustrating that it is possible – and
90 beneficial – to deliberately account for the complexities of trust.
- 91 (3) We propose “alchemy” as a useful metaphor to convey the need for designers to creatively combine multiple
92 trust models (or components thereof), using these models to seed thinking about different dimensions of trust.
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95 2 MODELS OF TRUST

96 Trust is considered a fundamental element of the relationship between people and technology [20], yet ‘online’ trust is
97 different to ‘offline’ trust (i.e., real-time interpersonal human-to-human trust) [20, 21, 92, 109]. Whether a socio-technical
98 system as a technology can be trusted is debated [82, 99] because technologies and systems are not volitional moral
99 agents and so cannot have intentions and free will [21, 37, 81, 101, 113] – a key requisite of many definitions of trust (cf.
100 [78]). However, many state that we can in fact trust technology [1, 17, 56, 60, 66, 68, 77, 81, 107, 108, 111] as technologies
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are often perceived — and responded to — as social actors [66, 68, 90], and socio-technical systems include not only the technological system itself, but also the organisations, communities, and individual actors surrounding the system, that trust can be placed in [30, 101] and which contribute to the development of trust [58, 68, 76, 77, 118]. As described in the Introduction, there are no pre-existing models that we can draw upon in our specific context of designing a virtual research environment for transdisciplinary science, therefore we look towards models which account for the varying trustees within a socio-technical system. A wide array of trust models exist, of which several models were considered before utilising the classification for models proposed by Sollner et al. [107], which delineates models based on the object in which trust is placed, either trust in a person or in a system [107, Fig. 1, p. 2]. Based upon this classification we select two well-cited models that speak to our design goal — considering a virtual research environment as a *mediator* where user-user trust relationships are mediated through the technology and as a *trustee* where the technology itself is trusted [107]. For the mediator role, we use the model by Riegelsberger et al. [99, Fig. 5, p. 399] and for the trustee role, the model developed by McKnight et al. [81, Fig. 2, p. 12]. These models are differentiated by the trust that they model, i.e., trust in other users mediated by a system, and trust in the system itself thus focusing on different aspects of trust in socio-technical systems. In the remainder of this section we describe these trust models and their components and begin to apply them to our context.

2.1 Mediator Role

The *mediator role* focuses on trust between users mediated by technology [107] (e.g., computer-mediated communication) resembling interpersonal trust in an online environment. For the mediator trust role, we utilise the model developed by Riegelsberger et al. [36, 97–99] which is based upon the ABI model of interpersonal trust within organisations developed by Mayer et al. [78]. The ABI model — which includes propensity to trust, perceptions of trustworthiness, willingness to be vulnerable, and factors of perceived trustworthiness (i.e. the characteristics of the trustee are ‘ability’, ‘benevolence’, and ‘integrity’) — has been highly cited and widely used [71, 82], including: the addition of predictability [26, 43] and of transparency and identification [93]; and has been applied to: AI [115], online recommendation agents [9], computer-mediated communication [36, 97–99], digital information [56], and to model trust in technology based upon user perceptions of a technology as exhibiting more human-like than system-like features [66].

Regarding trust in technology, Riegelsberger et al. state that, “in addressing these concerns we incorporate trust in technology in our framework, but we restrict its applicability for technological trustees to the property ability rather than motivation. In many cases trust in technology will be linked to trust in the socio-technical systems which this technology is part of. The full framework can be used to analyze these systems” [99, p. 388]. Thus, this model is potentially well-suited to the design of transdisciplinary virtual research environments as a socio-technical system, allowing a consideration of factors beyond ability.

2.1.1 Model Components. The trust model developed by Riegelsberger et al. [36, 97–99] combines two *intrinsic properties* of a trustee — ability and motivation (based on internalized norms (integrity) and benevolence [78]) — alongside *contextual properties* (motivation based on temporal, social, and institutional embeddedness) proposing that in combination these properties form the basis of trustworthy behaviour [36, 99]. Intrinsic properties are relatively stable attributes of a trustee (*ability* and *motivation*), and also of the trustor, e.g. propensity to trust and take risks [36, 98, 99]. *Ability* has domain-specific (e.g., technical knowledge) and general components (e.g., intelligence) [99]. This mirrors Mayer et al.’s ability characteristic which pertains to the “skills, competencies, and characteristics that enable a party to have influence within some specific domain” [78, p. 717]. Ability is domain-specific as a trustee may have a high

157 competency or skillset to do a specific task which may not translate to another task, for which they “may have little
158 aptitude, training, or experience” [78, p. 717]. *Motivation* is divided into benevolence (related to affective trust) and
159 internalised norms (related to cognitive trust) [97]. *Benevolence*, as in Mayer et al.’s model [78], refers to the relationship
160 between a trustor and trustee [99], reflecting “the extent to which a trustee is believed to want to do good to the trustor,
161 aside from an egocentric profit motive” [78, p. 718]. *Internalised norms* (also referred to as ‘dependability’ [97]) refers to
162 the perception by the trustor that the trustee acts in line with the principles, internalised codes of conduct, norms and
163 values which they claim to act on [97, 99], bearing similarity to ‘integrity’ [78].

164 To this, Riegelsberger et al. also include *contextual properties*, building upon Mayer et al., who noted that “the specific
165 consequences of trust will be determined by contextual factors such as the stakes involved” [78, p. 726]. Contextual
166 properties provide both positive and negative incentives for trustors and trustees [98, 99]. For instance, *temporal*
167 *embeddedness* occurs if there are stable identities, and the trustee has reason to believe that they will interact again
168 in the future and be recognisable [98, 99]. Membership of a community or organisation also support trustworthy
169 behaviour and is ‘institutionally assured’ because of the likelihood of further encounters [99]. *Social embeddedness*
170 refers to a trustee’s performance and reputation regarding their honesty, reliability, or dependability and can provide an
171 incentive to fulfil (even without prospect of specific future interaction) because they are socially embedded within a
172 community or organisation and thus reputation is important as it can potentially affect their standing [99]. Finally,
173 *institutional embeddedness* reflects the influence on the behaviour of trustees by institutions or organisations, including
174 wider networks and third parties [98, 99].

175 The model proposed by Riegelsberger et al. is similar to the model by Mayer et al., as the dynamism of trust is
176 reflected, e.g., ability will change as situation and task change, and reflects the multidimensionality of trust. Both models
177 also consider the development of trust. Mayer et al. propose that integrity and propensity to trust are important at
178 earlier stages of a trust relationship where there may be little to no direct information or interaction (‘initial trust’).
179 They then go on to suggest that benevolence may be important as the relationship develops (‘continuous trust’), “thus,
180 the development of the relationship is likely to alter the relative importance of the factors of trustworthiness” [78,
181 p. 722]. Riegelsberger et al. too refer their model to the development of trust, “in first-time or one-time interactions,
182 the signalling of trust-warranting intrinsic and contextual properties is particularly important because no previous
183 experience with a trustee is available. In repeated exchanges, it becomes important to signal identity, as this allows the
184 trustor to extrapolate from knowledge about the trustor that was accumulated in previous encounters” [99, p. 391].
185 However, the model by Riegelsberger et al. also departs from the earlier model by Mayer et al., in terms of the trustee.
186 Mayer et al., define trust as “applicable to a relationship with another identifiable party who is perceived to act and
187 react with volition toward the trustor” [78, p. 712] — in computer-mediated communication settings, a trustee may or
188 may not be known, as is the case in the transdisciplinary research setting we are designing for.

197 2.2 Trustee Role

199 In contrast to mediator role trust models, *trustee role* trust models do not take an interpersonal trust route, instead
200 focusing specifically on trust in technology in a user-system relationship [21, 66, 68, 81, 107]. The models by Lee, Moray,
201 and See [67, 68, 89]; Corritore et al. [21]; and McKnight et al. [81] are prominent models in this area that fit into the
202 classification of trust models developed by Sollner et al. [107]. We focus on the model proposed by McKnight et al. [81],
203 as it is more appropriate to our setting, in comparison to automative technology, which is programmed to complete
204 certain tasks (cf. [68]). McKnight et al.’s model has also been used by Lankton et al. [66] to form ‘system-like’ trust in
205 technology constructs based upon users’ perceptions of system features, and, whilst not directly building on the ABI
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209 model [78] like the mediator role trust model, this model has been compared in terms of trustee characteristics (Sect.
210 2.2.1).
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212 2.2.1 *Model Components*. McKnight et al.'s model consists of: propensity to trust general technology (consisting of
213 'trusting stance' and 'faith in humanity'), institution-based trust in technology ('structural assurance' and 'situational
214 normality'), and trust in a specific technology ('functionality', 'helpfulness' and 'reliability') [81]. They note that, based
215 on existing trust literature, there is potentially a causal ordering where propensity to trust influences institution-based
216 trust and indirectly influences trust in a specific technology [81]. *Propensity to trust* is a willingness to depend on a
217 technology across situations and technologies. *Institution-based trust* consists of *structural assurance*, the belief that
218 appropriate structures such as guarantees, legal and technical measures are in place [81, 82, 105, 126], and *situational*
219 *normality* that the system is functioning in a predictable, normal and well-ordered way such that one can extend trust to
220 something new in the situation and that taking a risk will lead to a successful outcome [3, 70, 73, 81, 82]. In the context
221 of their model, McKnight et al. note that institution-based trust refers to beliefs about a specific class of technologies
222 (rather than a specific type or instance) within a specific context and focuses on the belief that success is likely because
223 of supportive situations and structures tied to a specific context or a class of trustees: *technological situational normality*
224 posits that in a normal and well-ordered scenario, a person can extend trust to something new, e.g. when one feels
225 comfortable with the class of technology and *technological structural assurance* that the structural conditions exist
226 to make success with the technology likely regardless of the characteristics of the specific technology [81]. Finally,
227 McKnight et al. [81] include *trusting beliefs in a specific technology* which are trustee-specific and based on a relationship
228 with a particular technology.
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230 Trusting beliefs about the favourable attributes of a specific technology are "directly derived from, and are corollaries
231 to, the human-like trust attributes of integrity, competence, and benevolence" yet "are less likely to violate humans'
232 understanding of a technology's capabilities" [66, p. 883]. *Functionality* refers to the belief that the specific technology
233 has the capability, functionality, or features to complete a task. It is similar to 'ability' [78], assessing the trustee's ability
234 to fulfil a promise, because "they represent users' expectations about the trustee's capability" [81, p. 5]. *Helpfulness*
235 refers to the belief that the specific technology provides adequate, effective, and responsive help for users when needed,
236 bearing similarity to 'benevolence' [78] but excluding moral agency and volition [81]. Finally, *reliability* refers to
237 continuous, reliable operation and predictable response [81]. McKnight et al. state that in both trust in people and
238 trust in technology, "we hope trustees are consistent, predictable, or reliable" [81, p. 5], with the distinction being that
239 technology doesn't have volition, but may still have flaws or failures. In sum, "these three beliefs reflect the essence
240 of trust in a specific technology because they represent knowledge that users have cultivated by interacting with a
241 technology in different contexts, gathering data on its available features, and noticing how it responds" [81, p. 9]. They
242 note that these are perceptual beliefs, rather than objective characteristics [81]. McKnight et al. [81] conduct a statistical
243 methodology to validate their model, finding that institution-based trust did not fully mediate the effect of propensity
244 to trust, which had significant direct effects on trust in specific technology.
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253 2.3 Trust Models and Socio-Technical Systems

254 Viewing a virtual research environment as a socio-technical system, including technical, social, and cultural factors
255 [2, 8, 17, 24, 55, 99], we need to design for potentially competing interests found within a transdisciplinary research
256 setting [59, 93, 104, 114, 117]. However, because trust is emergent for users and their changing contexts, it is dynamic
257 and complex and there is 'no one size fits all' approach [17, 28, 46, 59, 66, 69, 76–78, 81, 87, 100, 102, 103]. Trust in data,
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261 trust in systems, and trust in people are all interrelated [52, 57, 59, 76], but it remains unclear how trust in people
262 (e.g. system designers) either play a role in or mediate trust in systems [17, 56, 60, 76, 81]. Trust in a virtual research
263 environment includes trust in: the data, models and information within; the users and stakeholders associated with the
264 system; and trust in the virtual research environment itself.
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267 **2.3.1 Trust in Data.** Records, data and documents can be trusted themselves, or be instruments used in order to
268 trust [47, 56, 104, 110]. Digital information may be evaluated in terms of accuracy, objectivity, validity (soundness and
269 verifiability) and stability (predictability and persistency) [56], or in terms of credibility: honesty, expertise, predictability,
270 and reputation [21]. The ways at which data consumers arrive at their placement or refusal of trust in data are many
271 and varied, consisting of: metadata and supplementary information, the identity of the data producer, the source of
272 the data, community membership, recommendation and reputation, and their own experiences and understanding
273 of the data [13, 31–33, 35, 47, 53, 76, 91, 112, 116, 122, 123, 125]. Some of these means of assessment are reliant upon
274 some background knowledge or experience with the data producer or discipline. However, when trusting in data — and
275 particularly in transdisciplinary research — it may also be the case that the source or contributor of the data are unique,
276 aggregated, or unknown, making it difficult to base trust upon identity [73], e.g. to perceive shared orientations and
277 values. In these scenarios, some forms of continuity may instead be helpful in placing trust [19]. The issue with this
278 however is that trust in data may not have the assurance of consistency or continuity that is needed; however, virtual
279 research environments themselves can potentially provide some type of identity or continuity.
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284 **2.3.2 Trust in People.** Trust in people can be considered in terms of development: *initial trust* occurs before interaction
285 based on indirect, second-hand information e.g., reputation; experience with similar situations, e.g., another individual
286 from the same organisation; or cognitive cues, e.g., categorisation [5, 71, 80, 82–84] and *continuous trust* based on a
287 direct experience or familiarity with the trustee and repeated interaction over time [48, 69, 100]. In a virtual research
288 environment it may be the case that both types of interpersonal trust exist simultaneously for different users. Reputa-
289 tion, knowledge communities, institutional affiliation and past experience may be utilised to establish competence,
290 commitment, and credibility and hence trust in other people [21, 33, 56, 112, 116]. However, this can be challenging
291 online, particularly if a stakeholder does not have any experiential knowledge or prior interactions with others in the
292 community. Trusting in people in these environments can have higher risk and uncertainty, as normal social cues are
293 absent and we cannot see others' actions as we are able to in offline environments [29, 42, 73]. Mechanisms to foster
294 trust in people — both known and unknown — can therefore be beneficial, and can aid with other forms of trust, e.g.,
295 trust in data as discussed above.
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300 **2.3.3 Trust in Systems.** Information technology is different to the information itself [77], and for some users the role
301 of the information provider may be either the data producer or the virtual research environment. Virtual research
302 environments can be a source of trustworthiness [75, 123], by providing continuity and a sense of identity ('trust in
303 people' and 'trust in data'). Yoon [122] suggests that: organizational attributes, user communities (recommendations and
304 frequent use), past experiences, repository processes (documentation, data cleaning, and quality checking), and users'
305 perception of the repository roles all have an influence in the development of users' trust in repositories. Others, such
306 as Knowles et al. [58], have delineated key principles for a 'trustworthy by design' system where security, performance,
307 provenance, translucency, flexibility, value to users, empowerment, and competence were found to be important in
308 their case focusing on trusted data-gathering systems. Lankton et al. [66] found that in terms of trusting a technical
309 system, a system may be perceived as either more 'human-like' or 'system-like' which influences the trust assessments
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313 users undertake, where characteristics of ability, benevolence, and integrity vs. functionality, helpfulness, and reliability
314 (or both) take prominence respectively. Trust in a virtual research environment as a system may therefore depend on
315 how it is perceived by users, as it has both human-like and system-like functions, and the organisation or institution
316 who hosts the virtual research environment may also be perceived as part of the system, having implications for the
317 relevancy of a given trust model. In the case of the virtual research environment that we are studying there are strong
318 long-standing institutional affiliations and scientific communities, with a history of creating and maintaining data
319 repositories, all of which may be influential in trusting in the system.
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322 As discussed above, trust in people, systems, and data are interconnected [52, 57, 59, 76] and cannot be “teased apart
323 in practice” [57, p. 77]. However, we can begin to unpack some requirements relative to different actors for trust within
324 virtual research environments. For some stakeholders, interpersonal trust is important in forming trust in data and
325 trust in other users of the virtual research environment. This implies the mediator role of trust in technology may
326 be most applicable. Yet for other stakeholders, trust beyond interpersonal relations is needed. Impersonal forms of
327 trust [105], i.e. institutional trust, are interrelated with, and supportive of, interpersonal trust, often substituting and
328 complementing each other [12, 63, 64, 106], forming the context within which interpersonal trust can develop [124].
329 For instance, those who belong to the same organisation or recognise another user as belonging to an organisation can
330 infer initial trust cues based on this membership, including values and rules of professional conduct associated with
331 it [5, 22, 38, 61, 70, 83, 84, 86, 103, 126]. However, in transdisciplinary research settings, we are no longer necessarily
332 working *within* our community of practice, and the work may involve several individuals from different disciplines and
333 backgrounds. When users are working beyond their epistemic community [116] there is often little or no familiarity
334 with the data or with other communities in terms of standards and norms [23, 50, 110, 116, 117]. Trust is then placed
335 *in the system* and the function of it, rather than specific individuals within, helping to navigate loose interpersonal
336 connections [44, 62, 70, 73, 84, 94, 96, 116, 117]. The mediator and trustee models we have chosen include elements
337 of institutional trust and the surrounding context of the model, ‘contextual properties’ [99] and ‘institution-based
338 trust’ [81]. However, it is unclear with regards to the specific characteristics of the trustee (where both models differ)
339 how these models apply to different stakeholders and to the different forms trust can take within a virtual research
340 environment. Users’ perceptions may also determine whether ‘trust in systems’ refers to virtual research environments
341 or the wider institutions they are connected to, and whether trust in people also extends to those who work within
342 virtual research environments and affiliated institutions, for example.
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351 3 APPLYING TRUST MODELS

352 When coming to design a trustworthy socio-technical system, in this case a virtual research environment, it is clear
353 that assessments, reasons, and willingness to place trust are differentiated amongst stakeholders and that, even when a
354 model (or models) have been identified it remains unclear the approach to be taken and how one determines which
355 model(s) to choose. In this section, we analyse these trust models in the context of a virtual research environment
356 (Table 1), assessing the model fit by turning towards each model component in turn using both literature and our
357 collective experiential knowledge working in this area. As the personality base of trust (propensity to trust and beliefs
358 about others) is subjective and specific to each trustor, we do not explicitly consider this component, but recognise that
359 resulting trust is highly influenced by this, hence accounting for individualised responses to trust [21, 39, 69].
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	Institutional Characteristics	Trustee Characteristics
Mediator Role (Riegelsberger et al.)	<i>Temporal Embeddedness</i> (TD, TP, TS)	<i>Ability</i> (TD, TP, TS)
	<i>Social Embeddedness</i> (TD, TP)	<i>Motivation - Benevolence</i> (TP)
	<i>Institutional Embeddedness</i> (TD, TP, TS)	<i>Motivation - Internalised Norms</i> (TP, TS)
Trustee Role (McKnight et al.)	<i>Situational Normality</i> (TD, TS)	<i>Functionality</i> (TS)
	<i>Structural Assurance</i> (TS)	<i>Helpfulness</i>
		<i>Reliability</i> (TP, TD, TS)

Key: TD (trust in data), TP (trust in people), TS (trust in systems)

Table 1. Application of trustee and mediator role models to the design of a transdisciplinary virtual research environment

3.1 Trustee Characteristics

We first consider the mediator role trustee characteristics before moving to the trustee role characteristics. *Mediator Role - Ability* is important for trust in people, trust in systems, and trust in data. Riegelsberger et al. [99] state that ability *can* be applied to trust in technology, as trust in both systems and people relates to expertise, predictability, credibility, accuracy, authenticity, and availability [99]. Within the umbrella of technological ‘ability’ they include: confidentiality, integrity (accuracy and reliability), authentication, non-repudiation, access control, and availability [98]. A virtual research environment may be trusted to preserve data reliably and accurately as submitted in the long-term [122]. This applies to trust in data itself, as authenticity, accuracy and credibility of data are important characteristics in determining whether to place trust [33, 35, 58, 104], and to those who created it as trust in data is derived in part from trust in the people who collected it. Trust in both data and the system also arises in part from the trained, expert staff who work within a repository [122]. The second characteristic, *Mediator Role - Motivation - Benevolence* is only typically related to forms of continuous interpersonal trust [99]. However, Riegelsberger et al. note that there can be another type of benevolence, such as from organisations towards consumers [99]. If we define a virtual research environment as connected to and built by a specific institution or organisation (as in the case of this paper), then benevolence could be appropriate concerning trust in systems, e.g., by signalling the ways in which they go above and beyond to help users with their concerns or expressing their commitments to trustworthy scientific research. Additionally, benevolence can also be connected to data producers, who act (in the most part) benevolently by providing their data to others and, importantly, spending significant time in ensuring that this data is usable, e.g., in terms of thorough documentation – thus a trustee is believed to want to good to the trustor [78], regardless of whether the trustor is known or unknown. The final trustee characteristic, *Mediator Role - Motivation - Internalised Norms* is important for trust in people, e.g., honesty and value congruence. Internalised norms could be applied to the virtual research environment as a system: responsiveness, openness, good will, principles, values, and standards are all connected to internalised norms [99]. For instance, Yoon [122] found that regardless of repository, trust was based on five broad components, of which one, ‘organisational attributes’ (including integrity and honesty, commitment to users and society, and values) is related to internalised norms. If the organisation or institution that a virtual research environment is connected to promotes these norms, or indeed a specific scientific discipline, then users may be able to ascertain internalised norms. Yoon [122] also notes that this is connected to trust in data, as repositories are trusted sources for data. Whilst data itself may

417 not have internalised norms, these can be inferred from either the people or systems it comes from, e.g. honesty is used
418 to determine credibility [21].

419 Turning towards the second trust model and the related trustee characteristics, *Trustee Role - Functionality* refers
420 to trust in the system and its capability, functionality, or features to complete a task. A key draw of virtual research
421 environments is that they provide the potential to bring together different information, analysis methods, and ways of
422 working, so functionality may be important for users to trust in the system. Following this, *Trustee Role - Helpfulness*,
423 relates to the provision of adequate, effective, and responsive help to users, e.g., in terms of a help function. We don't
424 see this as a feature of the system itself in potentially fostering trust for virtual research environment stakeholders
425 by the system itself, *however*, we do see a potential source of helpfulness emanating from other users or staff to help
426 foster trust in the data and models within a virtual research environment (a point we will return to in Section 3.3).
427 Finally, the last trustee characteristic is *Trustee Role - Reliability*, that is continuous, reliable operation and predictable
428 response. Consistency is important in terms of system downtime, but consistency or reliability can also be viewed
429 differently in terms of longevity. Continuous, reliable operation is important over the long-term, it is very possible that
430 to decide whether to place trust (even if a system is perceived to be trustworthy) may be impacted by the consideration
431 of whether a system will be available in the future. As virtual research environments are not a long-standing feature of
432 the research landscape, this is likely a key consideration. Reliability also relates to the people and data for the same
433 reasons (Sect. 2.3), as consistently reliable and predictable data from a virtual research environment may be important
434 to some users.
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441 3.2 Institutional Characteristics

442 The surrounding institutional environment of a system is context-dependent. In our case, the virtual research environ-
443 ment we are designing is connected to existing institutions and organisations (universities and research funding bodies),
444 and to a specific core group of scientific communities (though the system is open to a wider range of stakeholders to
445 use). Trust can be developed from knowledge communities and their shared goals, values and identities [56, 116] and
446 through reputation and recommendation from other community members [116, 122], but is reliant upon other users
447 being cognizant of these affiliations in order to be able to use this information. Regarding the mediator trust model,
448 *Mediator Role - Temporal Embeddedness* relates to trust in the system and data, particularly in terms of longevity (as
449 described by the 'reliability' characteristic, Sect. 3.1). Temporal embeddedness also relates to trust in people, if users are
450 identifiable, it is likely that they want to maintain their reputation and so are encouraged to submit trustworthy data
451 and to act accordingly within the system itself – this is particularly important given the 'barriers to entry' to belong to
452 a scientific community, i.e., a prerequisite level of education and membership [99]. Trust in people also relates to social
453 embeddedness (if users are members of these communities for the foreseeable future) and institutional embeddedness
454 (if users are colleagues or members of the same community). *Mediator Role - Social Embeddedness* concerns reputation
455 and recommendation, and relates to the trustee attributes of honesty, reliability, and dependability ('ability') [99]. As
456 discussed in Section 2.3, this can be important with regards to trust in people and trust in data, formed through either
457 reputation or recommendation. Even without the possibility of future direct interaction between a data producer and a
458 data consumer, reputation is precious, being built over time through sustained effort, and can be 'lost' [84]. Finally,
459 *Mediator Role - Institutional Embeddedness* may be important in forming trust in data, according to standards, policies,
460 or rules of conduct, e.g., Dublin Core. If the system is connected to an institution or organisation, this can also help with
461 forming trust in the system. Institutions can also signal personal attributes such as ability or honesty, and if membership
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469 is difficult to attain, it can signal information about the members' intrinsic properties or their professional qualifications
470 [99].

471 Finally, we apply the institutional characteristics from the trustee role trust model to our design context. *Trustee*
472 *Role - Technological Structural Assurance* would refer in this case to a belief that success is likely with our specific
473 system because structural conditions such as guarantees, contracts, and support are in place with the general type
474 of technology [81]. In this research setting, there are no guarantees or contracts as may be found in a commercial
475 or organisational setting. However, support may be possible if the virtual research environment is affiliated with an
476 institution or organisation. In this case, the user may perceive that, owing to this connection, there is either some
477 type of guarantee (e.g., institutional association) or technical support available (e.g., from associated staff). This could
478 potentially apply to data—as discussed above, inferences can potentially be made from a virtual research environment
479 to data, i.e., policies guaranteeing quality or methods of recourse to query or correct data. Secondly, *Trustee Role -*
480 *Technological Situational Normality* would be relevant if users have experience with virtual research environments
481 (or similar) generally, they may therefore feel that success is likely in this instance with this specific virtual research
482 environment. In our specific context, certain user groups do have a lot of experience with data repositories, but little
483 experience with virtual research environments. It may be possible to capitalise on this, as similar communities and
484 institutions are involved with both, thus helping users to construct a new situational normality in the presence of the
485 introduction of new technology; however it is unlikely that across the board users will have this feeling of ease with the
486 class of technologies generally. Situational normality could however apply to data: if users have ease and experience
487 with data generally (e.g., data type, format, source, and topic), this may apply to specific data.
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494 3.3 Further Characteristics

495 Trust in data, people, and systems are all interrelated and as we have shown, cannot be completely disentangled. We
496 have found connections between components of trust models and our design of a virtual research environment (Table
497 1), and we have also noted some potential connections between model components and different types of trust but did
498 not directly include these in the table.
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501 3.3.1 *Trustee Characteristics.* Regarding trustee characteristics, *trust in data* relates directly to 'ability' from the mediator
502 role model and 'reliability' from the trustee role model, but could, through connections with trust in people and trust in
503 systems, also connect to 'benevolence', 'internalised norms', 'functionality', and 'helpfulness'. For instance, trust can be
504 inferred from the benevolence and internalised norms of data providers. Data cannot itself be benevolent, but there are
505 connections between the different trusts. Likewise, a system itself cannot be benevolent, but this trustee characteristic
506 could apply if the system is perceived as connected to an institution or organisation. We felt that 'functionality' could
507 potentially be related to trust in data but not directly connected, recognising that data could help users to complete a
508 task and hence fall under the definition of functionality. We did not connect 'helpfulness' to any form of trust, owing to
509 the specific definition of this trustee characteristic as 'a help function' by McKnight et al. [81]. However, we do see
510 potential for this trustee characteristic, emanating from other users in the virtual research environment, which may
511 help to foster trust in the system (e.g., recommendation of a virtual research environment) or in the data (e.g. to help
512 with understanding). As would be expected given the rationale of the model, trust in systems aligned with the trustee
513 role model characteristics of 'functionality' and 'reliability'. Likewise, regarding trust in people, we did find all the
514 mediator role trust model characteristics to be connected, which is to be expected given the purpose of the model, i.e.,
515 trust in people mediated by systems.
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521 3.3.2 *Institutional Characteristics*. We found the institutional characteristics of both trust models to be applicable to
522 trusting in the system, but with mixed results for trust in people and trust in data. For instance structural assurance is
523 applicable to virtual research environments, as it includes guarantees of preservation and sustainability by virtue of the
524 system itself [121], and can relate to further guarantees at the institutional level (e.g. the virtual research environment
525 we are involved with is connected to a research data centre, and thus connotes longevity and quality of data). This can
526 potentially relate to trust in data in that it is retrieved from these systems, hence having assurances. We found weaker
527 applicability in terms of situational normality, for the reasons outlined previously, but expect that this is dynamic,
528 and may potentially change once users have more experience. Regarding both structural assurance and situational
529 normality, Riegelsberger et al. [99] connect these to their contextual property of ‘institutional embeddedness’. Perhaps
530 surprisingly, we found that institutional embeddedness was applicable to all three forms of trust, in comparison to the
531 institution-based trust characteristics of the trustee model. This is potentially because McKnight et al.’s [81] institutional
532 characteristics are developed specifically for technology, relating them to the general class of technologies rather
533 than the specific instance. This is suitable if we are thinking about a widespread class and type of technology, e.g., a
534 word processor, but is slightly more challenging given that virtual research environments are not as widespread (Sect. 3.1).
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539 At the start of this Section we described a scenario wherein even when we know the context in which we want to
540 design a system and can identify potential trust models we are still a long way from knowing which path to follow –
541 what do we do with this knowledge? How does one apply (or decide to apply) models? And, how do we implement
542 this? In the following Section (Sect. 4) we discuss this analysis, including wider thoughts about this approach, as well as
543 introducing the *alchemy* that we believe is required.
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549 4 DISCUSSION

551 Our aim is to design a trustworthy socio-technical system, namely a virtual research environment in a transdisciplinary
552 research setting. In consideration of the nature of transdisciplinary work, of trust, and of the context we are designing
553 for, we realised that purely interpersonal models of trust are suitable in some instances, yet it was clear that there are
554 no specific socio-technical trust models to account for both the wide range of users (known and unknown) and of
555 trust in data and systems. From a range of potentially suitable models, we identified two models based on the roles a
556 technology can take, a mediator role of trust between human actors through a system, and a trustee role, where trust
557 is placed in the system itself. Drawing upon social science, philosophy, and computing literature we applied these
558 models to our system and context, considering trust in data, models, and people. We found that no singular model
559 is sufficiently comprehensive in respect to our design goal, but aspects of these models were applicable. We believe
560 that “alchemy” characterises the course that needs to be undertaken – the processes of **transformation**, **creation**,
561 and **combination** – are needed to creatively combine multiple trust models (or components thereof). We found that
562 this characterisation is apt, allowing us to think about different dimensions of trust, to design for the multiple and
563 intersecting trusts of stakeholders, and facilitating a view of the design of a virtual research environment through
564 various angles. Yet *alchemy* also connotes some ‘other’ process, that ties in neatly with trust itself (Sect. 1). It is a blend
565 of combination, transformation, and creation, *yet* there is also some quality that is not quite definable, an amalgamation
566 of art and science, theory and practice that embraces nuance and complexity.
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573 4.1 The Alchemy of Combination

574 As we have shown, there are many models to choose from and many ways in which trust can be modelled. Whilst we
575 can identify which trustee characteristics are applicable to specific types of trust (Sect. 3), “choosing which trust in
576 technology constructs to use may not always be clear-cut” [66, p. 881]. *Trust contains multitudes*: it is multi-faceted
577 and multi-dimensional, theorised in terms of different bases, levels, and types of trust which are interconnected and
578 interrelated [39, 82, 103]. Stakeholders develop trust through complex and individualised processes, therefore any one
579 of these trustee characteristics may not by itself foster trust or allow a user to place or refuse trust. As these are tacit
580 processes, we cannot say whether a user specifically delineates between these model components, e.g., selecting a
581 system because it exhibits ability, or if they simply just experience trust [54]. Any model, if used as a base to design,
582 should be reflective of these considerations. Given this, how do we reconstruct these pieces of models into something
583 that is logically and conceptually consistent, and that helps us to model trust in our specific context?

584 A virtual research environment can be perceived as a trustee or a mediator (or both) as virtual research environments
585 can potentially be the objects of trust themselves; contain data and models which can also be objects of trust; and can,
586 when designed for, enable communication between users. Upon reflection of the application represented within this
587 paper, we believe that models *should* be combined, but that greater consideration is required when doing so – deciding
588 which role a technology will take can impact on design choices and trust models [66, 107] – so too can the combination
589 of these roles. Is this a case of taking multiple model components and combining them into one model, or is a greater
590 level of finesse (matching the intricacy and reality of trust) required? How does one creatively adapt existing trust
591 models to successfully design? We argue that a *creative alchemy across models* is required. Even though both models’
592 trustee characteristics have been linked to the characteristics of the ABI model [78] (Sect. 2), we found that these apply
593 very differently and therefore, both characteristics e.g. ‘ability’ and ‘functionality’, will be required and can be framed
594 as one singular trustee characteristic, but must be differentiated in terms of trust in people, a system, or in data. The
595 mediator role model allowed us to subsume components from the trustee role model, e.g., structural assurance and
596 situational normality into institutional embeddedness. Yet, the model alone does not contain all the components we feel
597 resemble the design of a virtual research environment in transdisciplinary research. We have, as part of further work,
598 begun to consider how these models work empirically, considering how a combined model accounts for different users
599 and different trusts, and further undiscovered components. Thus far, we have found that this is a fruitful endeavour but
600 to enact any model into design requires further transformation.

601 4.2 The Alchemy of Transformation

602 Through this design process we have found that even when a model or models have been selected and are applicable to
603 our system, how does one go from selecting a model or models to translating those into design? Models are useful tools
604 for explaining and understanding phenomena, *especially* with trust, which can be an ostensibly complex concept at
605 times. However, all models are “necessarily imperfect representations of the rich phenomenon humans understand as
606 trust” [76, p. 3]. Given this, how do we translate a model into features, without simply producing a list of requirements
607 or guidelines to tick? Both models’ authors [81, 99] point to specific technological features that can be used to ‘signal’
608 characteristics. As we have highlighted, there are multiple stakeholders who use multiple modes and means to trust and
609 so we argue that alchemy is necessary for the features of a system too, *especially* given that each discipline and project
610 is different, and has different norms and needs, flexibility and user-definition will also be a necessity [15, 74, 95, 120].

625 Models, we found, do not take account of users and their practice, and can become unwieldy when we try to slot these
626 into a neat and concise model-shape.

627 We have begun to think about this next stage of work. We do not view models as lacking utility, they have been
628 useful in this work, analytically guiding us to consider trust from multiple angles and through various perspectives.
629 However, we do dispute the use of models as the end point of any trustworthy design work. The metaphor of alchemy
630 has allowed us to develop and advance our thinking about trust, we cannot simply take a model ‘off the shelf’ and insert
631 this into a given context nor can we simply import features and expect a beneficial outcome in terms of trustworthy
632 systems. We argue that the same is true of features. As an approach, alchemy acts as a useful bridge between models
633 – which can often feel prescriptive and rigid – and design – which is flexible and open-ended. There is something
634 distinctly two-dimensional about models. What we long for is a more tactile representation of trust, to pick them up,
635 deconstruct them, mould them into a new shape according to not only the context but the different trusts for different
636 stakeholders within this context. Whilst we have not considered further transformation within our paper, this is one
637 line of future work we hope to explore, investigating the potential of patterns [59] and affordances [66, 114] alongside
638 and in combination *with models* as a complete reflection of an alchemistic approach to designing for trust.
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643 4.3 The Alchemy of Creation

645 We must also consider what these models return when translated to a specific context. We found that in combination
646 these models were suited to a *socio-technical* system, particularly because of the mediator role trust model of technology.
647 However whilst both models use social-psychological approaches to trust [81, 99] – meaning that characteristics are
648 perceptive not objective [81], that the perfect information to make a rational decision is unattainable [12, 44, 70, 110] and
649 that trust involves a mix of both emotion and cognition and is partly non-rational [19, 44, 65, 68, 70, 72, 81, 85, 88, 119] –
650 this does not relay to the end model. Whilst elements of affective trust are included, cognitive trust is the most prevalent.
651 The focus on intelligibility and explainability within recent trust literature (particularly in AI) point towards certain
652 cognitive aspects of trust models, but trust is not *purely* cognitive. We are therefore interested in exploring how we
653 can model affective trust more fruitfully. Trust in data, as we have shown, is not solely about the characteristics of the
654 data and understanding the data through supplementary information, trust in data also involves trust in people, e.g.,
655 where a full consideration or understanding of available information may be not be required if trust in the reputation of
656 the data producer. Along these lines, we will also consider missing components from these models when combined.
657 For instance, transparency has been added to the ABI model in other adaptations [93], and Yakel et al. [121] mention
658 transparency as one of their four indicators of trust in data repositories. Thus, we see this as a potential avenue for
659 future investigation – particularly amongst different stakeholders and their conceptions of trust. In a similar vein, we
660 found that trust in data is mediated by trust in people and trust in systems, but that there are model components where
661 trust is placed in data directly. Therefore we will also seek to include models of trust in data, following the process
662 described within this paper in an attempt to further advance our thinking and successfully achieve our design goal.
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668 4.4 The Creative Act of Alchemy

670 Finally, we turn to the approach we have presented in this paper. The models that we have analysed are applied to
671 a specific version of a virtual research environment. A key point we have sought to emphasise in our paper is that,
672 precisely because trust is specific and dynamic, designers need to creatively apply trust models to their *own* contexts.
673 We found that the mediator role trust model by Riegelsberger et al. [99], was much easier to apply to our context in
674 terms of applying institutional and trustee characteristics but this may not be the case for other systems. As discussed
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677 above, we found that the institutional (contextual) properties of the mediator role model [99, Fig. 5, p. 399] were easier
678 to apply than the trustee model [81, Fig. 2, p. 12], owing to the definition of technological structural assurance and
679 technological situational normality [81], because virtual research environments are not as widespread as other forms
680 of technology to which the model could be applied. Additionally, if there was not such a strong institutional context
681 in which the system sits, the results – and hence the resulting model – would be different. We found however, that
682 despite this strength, these institutional characteristics of the trustee model privilege certain types of stakeholders.
683 For instance, temporal and social embeddedness applies to trustors and trustees that are expected to be members of
684 these communities for the foreseeable future [99]. This therefore applies to core groups, such as specific scientific
685 disciplines in our context, but may not necessarily help a data producer to trust that their data is being used correctly
686 by an unidentifiable person who is not part of said community, or for an unconnected data user to identify institutional
687 signals. In sum, we believe that the mediator model speaks to the design of socio-technical much better than the trustee
688 role, if we were comparing the two and deciding which model to follow. *However*, following the alchemic approach
689 offered here, there does not have to be a choice between two models, and it is feasible – if compatible and coherent –
690 to combine models to fully reflect a design context.
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692 We encourage designers to become alchemists of trust to enable a new way of thinking and of designing. This
693 approach has been freeing, we found that it was challenging to work with models as – even though models are
694 necessarily imperfect and general representations of reality and we would not expect to find a perfect model already in
695 existence – we could not see a single model that could provide a structure for our theoretical and empirical undertakings
696 when designing a trustworthy socio-technical system. Following this process has enabled us to experiment with models
697 in a way that we have not found within the literature, where trust models are often treated as ground truth and
698 proliferate in much the same form with minor adaptations in different contexts. We therefore borrow from data science,
699 wherein ensemble models are often created, and apply this to a social science-based information system design process.
700 We believe that our approach is suitable to the goal of design and this approach is suitable to other system design,
701 allowing system designers to question and think about the challenges found in system design when it pertains to trust.
702 Whilst many of the trust models and adaptations we reviewed used statistical methods (e.g., [66, 81, 107]), we have
703 found this conceptual approach (similar to [99]) fruitful, and one which we hope to empirically test in the future.
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710 5 CONCLUSION

711 Well-placed trust is essential for ensuring the success of transdisciplinary research and the ability to address complex
712 and wide-ranging societal challenges: interpersonal co-located trust is extensively modelled within trust literature, yet
713 virtual trust between users, and trust in data and in systems are also of importance in socio-technical design. Addressing
714 these different trusts in design is complicated, trust is slippery and is challenging to define and design for – even for
715 those well-versed in trust literature, the different types, bases, levels, and models of trust are admittedly confusing.
716 Models of trust are useful to understand and explain such complex phenomena, yet there are few models one can utilise.
717 Designers, we argue, must face the challenge of trust head on, but there is often no clear route one can take.
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720 We have proposed *alchemy* as an apt metaphor of the process involved in successfully designing for trust, wherein
721 designers can become *alchemists of trust*, transforming, creating, and combining models tailored to their specific context,
722 and creatively considering both stakeholders and their multiple trusts. Within this paper we have provided some
723 illumination and clarity by consolidating relevant trust literature pertaining to socio-technical information systems and
724 have demonstrated an approach that can account for the complexities and dimensions of trust [114]. This approach
725 speaks to the concept of trust itself – often considered *mythical* [88] and *elusive* [14] – there is great deal of subtle
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variance and nuance within ‘trust’ that we don’t have a good language for describing. The use of ‘alchemy’ has facilitated a much richer exploration of the nature of trust models in a design context and has advanced our thinking greatly.

In future work, we aim to build upon this paper, by producing a fully developed model, combining this with other design theories, in particular looking towards affordances [114], and transforming beyond flat, two-dimensional representations of trust to fully account for multiple stakeholders and multiple trusts. We plan to empirically test the outcomes of this to inform the design of a virtual research environment, and investigate the ways in which models can be useful to the design process, and sufficiently capture the reality of trust for various stakeholders. We hope that our work can enable system designers to creatively engage with the trust literature, to identify potential models rather than relying upon a singular model, and to have the confidence to combine them. In this way, as alchemists of trust, designers can successfully attend to present, known users and future, unknown users.

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